

**Brain Injury Association  
of Virginia, Inc.**

***Financial Statements***

***Fiscal Years ended June 30, 2024 and 2023***

INCOMPLETE FOR DISCUSSION  
02-11-2025

# Brain Injury Association of Virginia, Inc.

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## INDEPENDENT AUDITOR'S REPORT

The Board of Directors  
Brain Injury Association of Virginia, Inc.  
Richmond, Virginia

### Opinion

We have audited the accompanying financial statements of Brain Injury Association of Virginia, Inc. (a non-profit organization, hereafter the "Association"), which comprise the statements of financial position as of June 30, 2024, and 2023, and the related statements of activities and changes in net assets, functional expenses and cash flows for the fiscal years then ended, and the related notes to the financial statements (collectively hereafter the "financial statements").

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of June 30, 2024, and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("U.S. GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **INDEPENDENT AUDITOR'S REPORT (Continued)**

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance, and therefore is not a guarantee that an audit conducted in accordance with U.S. GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with U.S. GAAS, we:

1. Exercise professional judgment and maintain professional skepticism throughout the audit;
2. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements;
3. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed;
4. Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements; and
5. Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Glen Allen, Virginia  
February 6, 2025



**Brain Injury Association of Virginia, Inc.**  
**STATEMENTS OF FINANCIAL POSITION**  
**Years Ended June 30, 2024 and 2023**

	2024	2023
<b>Assets</b>		
Current Assets		
Cash and cash equivalents	\$ 620,073	\$ 776,965
Accounts receivable	27,238	36,595
Prepaid expenses	12,846	14,021
Total current assets	660,157	827,581
Property and equipment, net (Note 4)	9,267	7,994
Other Assets (Note 5)	4,000	4,000
Operating lease right-of-use assets (Note 5)	41,240	94,873
<b>Total assets</b>	<b>\$ 714,664</b>	<b>\$ 934,448</b>
<b>Liabilities and Net Assets</b>		
Current Liabilities		
Accounts payable	2,972	59,602
Accrued expenses	33,088	38,946
Grant advances (Note 7)	407	38,574
Deferred revenues	2,000	11,757
Current portion of operating lease liabilities (Note 5)	41,032	54,860
<b>Total current liabilities</b>	79,499	203,739
Operating lease liabilities, less current portion (Note 5)	-	38,331
<b>Total liabilities</b>	79,499	242,070
<b>Net Assets</b>		
Without donor restrictions	635,165	692,378
<b>Total net assets</b>	635,165	692,378
<b>Total liabilities and net assets</b>	<b>\$ 714,664</b>	<b>\$ 934,448</b>

The accompanying notes are an integral part of the financial statements.

**Brain Injury Association of Virginia, Inc.**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**Years Ended June 30, 2024 and 2023**

	For the Year Ended June 30, 2024			For the Year Ended June 30, 2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>Revenues</b>						
Contributions	\$ 69,975	\$ 7,100	\$ 77,075	\$ 68,283	\$ 5,575	\$ 73,858
In-kind contributions (Note 8)	22,668	-	22,668	17,188	-	17,188
Grants (Note 7)	747,959	-	747,959	732,127	-	732,127
Sponsorships	38,322	-	38,322	70,833	-	70,833
Special events, net	4,183	-	4,183	3,127	-	3,127
Membership dues	15,780	-	15,780	18,360	-	18,360
Program fees	68,298	-	68,298	79,101	-	79,101
Other income	1,385	-	1,385	833	-	833
<b>Total revenues</b>	<b>968,570</b>	<b>7,100</b>	<b>975,670</b>	<b>989,852</b>	<b>5,575</b>	<b>995,427</b>
<b>Net assets released from restrictions</b>	<b>7,100</b>	<b>(7,100)</b>	<b>-</b>	<b>5,575</b>	<b>(5,575)</b>	<b>-</b>
	<b>975,670</b>	<b>-</b>	<b>975,670</b>	<b>995,427</b>	<b>-</b>	<b>995,427</b>
<b>Expenses</b>						
Program services	854,032	-	854,032	851,291	-	851,291
Management and general	119,914	-	119,914	140,330	-	140,330
Fundraising	58,937	-	58,937	71,605	-	71,605
<b>Total expenses</b>	<b>1,032,883</b>	<b>-</b>	<b>1,032,883</b>	<b>1,063,226</b>	<b>-</b>	<b>1,063,226</b>
<b>Change in net assets</b>	<b>(57,213)</b>	<b>-</b>	<b>(57,213)</b>	<b>(67,799)</b>	<b>-</b>	<b>(67,799)</b>
Net assets, beginning of year	692,378	-	692,378	760,177	-	760,177
<b>Net assets, end of year</b>	<b>\$ 635,165</b>	<b>\$ -</b>	<b>\$ 635,165</b>	<b>\$ 692,378</b>	<b>\$ -</b>	<b>\$ 692,378</b>

The accompanying notes are an integral part of the financial statements.

**Brain Injury Association of Virginia, Inc.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**Year ended June 30, 2024**

	Program Services	Management and General	Fundraising	Total
Salaries and wages	\$ 442,567	\$ 21,372	\$ 46,131	\$ 510,070
Payroll taxes	33,504	2,273	3,474	39,251
Employee benefits	23,264	8,845	1,410	33,519
Total salaries and related costs	499,335	32,490	51,015	582,840
Bad debts	650	-	-	650
Bank service charges	-	2,755	-	2,755
Depreciation	-	2,819	-	2,819
Dues and subscriptions	15,861	1,729	-	17,590
Donated services	20,705	-	-	20,705
Equipment leases and maintenance	8,443	779	172	9,394
Insurance	17,013	3,309	1,431	21,753
Licenses and permits	130	515	-	645
Meals and entertainment	1,504	813	-	2,317
Office rental	44,660	4,226	4,339	53,225
Other	628	4,297	190	5,115
Postage and delivery	6,221	146	185	6,552
Printing and reproduction	2,160	265	392	2,817
Professional fees	115,867	46,139	-	162,006
Public relations and marketing	1,911	266	-	2,177
Scholarships and stipends	10,425	-	-	10,425
Site rentals	68,838	7,630	9,271	85,739
Staff development and training	127	567	-	694
Supplies	13,648	3,501	769	17,918
Telecommunications	20,815	5,765	1,168	27,748
Travel	5,091	1,903	-	6,994
Subtotal	\$ 854,032	\$ 119,914	\$ 68,932	\$ 1,042,878
Less: Direct Benefit to Donors	-	-	(9,995)	(9,995)
	<u>\$ 854,032</u>	<u>\$ 119,914</u>	<u>\$ 58,937</u>	<u>\$ 1,032,883</u>

The accompanying notes are an integral part of the financial statements.

**Brain Injury Association of Virginia, Inc.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**Year ended June 30, 2023**

	Program Services	Management and General	Fundraising	Total
Salaries and wages	\$ 423,657	\$ 38,166	\$ 56,482	\$ 518,305
Payroll taxes	31,925	2,631	4,044	38,600
Employee benefits	27,425	13,745	4,515	45,685
Total salaries and related costs	483,007	54,542	65,041	602,590
Bank service charges	67	2,985	-	3,052
Depreciation	-	3,381	-	3,381
Dues and subscriptions	20,265	-	-	20,265
Donated services	15,115	-	-	15,115
Equipment leases and maintenance	8,152	3,318	48	11,518
Insurance	12,549	1,961	863	15,373
Licenses and permits	100	25	-	125
Meals and entertainment	2,204	721	-	2,925
Office rental	42,391	4,906	2,326	49,623
Other	544	475	200	1,219
Postage and delivery	8,991	156	297	9,444
Printing and reproduction	5,623	49	666	6,338
Professional fees	116,313	58,774	-	175,087
Public relations and marketing	97	-	-	97
Scholarships and stipends	18,881	-	-	18,881
Site rentals	77,788	200	8,760	86,748
Staff development and training	2,385	1,555	-	3,940
Supplies	6,349	823	683	7,855
Telecommunications	23,670	4,719	1,481	29,870
Travel	6,800	1,740	-	8,540
Subtotal	\$ 851,291	\$ 140,330	\$ 80,365	\$ 1,071,986
Less: Direct Benefit to Donors	-	-	(8,760)	(8,760)
	<u>\$ 851,291</u>	<u>\$ 140,330</u>	<u>\$ 71,605</u>	<u>\$ 1,063,226</u>

The accompanying notes are an integral part of the financial statements.

**Brain Injury Association of Virginia, Inc.**  
**STATEMENTS OF CASH FLOWS**  
**Years Ended June 30, 2024 and 2023**

	2024	2023
<b>Cash Flows From Operating Activities</b>		
Change in net assets	\$ (57,213)	\$ (67,799)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	2,819	3,381
Operating lease right-of-use asset amortization	1,474	-
Lease adoption adjustment under ASC 842, <i>Leases</i>	-	(1,682)
(Increase) decrease in:		
Accounts receivable	9,357	(26,144)
Prepaid expenses	1,175	(1,348)
Increase (decrease) in:		
Accounts payable	(56,630)	27,336
Accrued expenses	(5,858)	7,380
Grant advances	(38,167)	32,993
Deferred revenues	(9,757)	2,657
<b>Net cash (used in) provided by operating activities</b>	<b>(152,800)</b>	<b>(23,226)</b>
<b>Cash Flows From Investing Activities</b>		
Purchases of property and equipment	(4,092)	(1,500)
<b>Net cash provided by (used in) investing activities</b>	<b>(4,092)</b>	<b>(1,500)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(156,892)</b>	<b>(24,726)</b>
Cash and cash equivalents, beginning of year	776,965	801,691
<b>Cash and cash equivalents, end of year</b>	<b>\$ 620,073</b>	<b>\$ 776,965</b>

The accompanying notes are an integral part of the financial statements.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Nature of the Organization***

Brain Injury Association of Virginia, Inc. ("BIAV" or the "Association") is a non-profit organization serving Virginians with brain injury, their families, and those who care for and about them. The Association's mission is to advance education, awareness, support, treatment and research to improve the quality of life for all people affected by brain injury.

***Governance***

The Association's Bylaws stipulate that all organizational powers and business affairs shall be exercised by or under the authority of a Board of Directors to be comprised of a maximum of twenty members of the Association. Board members serve a term of three years with a maximum length of membership of six years unless the member is elected as an officer. All directors serve without compensation.

***Program Descriptions***

The Association has five distinct programs, as follows:

*Constituent Services.* The purpose of this program is to reach out to newly injured Virginians and offer personalized assistance to facilitate introductions with appropriate resources and providers. The Association hosts an in-person support group in Richmond, Virginia and two virtual statewide support groups, one designed exclusively for family caregivers. Additionally, the Association provides technical assistance and support to other group leaders across the state. The Association also hosts numerous educational opportunities throughout the year and constantly advocates for more services and support to those Virginians with brain injury.

*Brain Injury Resource Network ("BIRN").* The purpose of this program is to develop partnerships, enhance access to quality services, provide support, serve as an entry point into appropriate systems of care, and provide statewide resource coordination services for those with or caring for someone with brain injury through education, outreach, public awareness and advocacy activities.

*A Comprehensive Coordinated Entry to Services and Supports ("ACCESS").* The purpose of ACCESS is to provide the opportunity to strengthen and expand a system of services that supports maximizing the health, wellness, and independence of people with traumatic brain injury, family member, and support networks. Volunteers provide invaluable services in the ACCESS program by serving on conference committees and providing subject matter experts for speaking engagements.

*Camp Bruce McCoy.* This program is a two-week residential recreational camp for adults with brain injury.

*Domestic Violence.* The Association (a) works with domestic violence and brain injury service providers to screen victims of domestic violence for traumatic brain injury; (b) provides education and technical assistance to brain injury service providers; and (c) facilitates relationships between service providers to help victims of domestic violence receive the most appropriate services and supports.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Financial Statement Presentation***

The Association prepares its financial statements in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and follows the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 958, *Not-for-Profit Entities* ("Topic 958"). Pursuant to Topic 958, the financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions. Restricted contributions whose restrictions are met within the same reporting period as the contribution was received are reported as net assets without restrictions.

***Net Assets without Donor Restrictions*** - Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Association, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status.

***Net Assets with Donor Restrictions*** - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Donor-imposed restrictions are generally temporary in nature; as such, restrictions expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed.

As restrictions are satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the statement of activities and changes in net assets by reclassifying net assets with donor restrictions to net assets without donor restrictions.

***Fair Value Measurements***

The Association reports fair value measures of its assets and liabilities using a three-level hierarchy established by U.S. GAAP requiring entities to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

Level 1 - quoted prices for identical assets or liabilities in active markets

Level 2 - inputs that are observable for the asset or liability, either directly or indirectly, including quoted prices for identical or similar assets or liabilities in active or inactive markets, other observable inputs such as interest rates and yield curves, and inputs derived principally from, or corroborated by, observable market data by correlation or by other means

Level 3 - unobservable inputs for the asset or liability - unobservable inputs should be used to measure the fair value if observable inputs are not available

The primary use of fair value measures in the Association's financial statements is the initial measurement of noncash gifts, including gifts of investment assets and unconditional promises to give, if any.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Revenue Recognition Policy***

Revenue is measured based on consideration specified in a contract with a customer. The Association recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. The Association has no contract assets or liabilities to report as of June 30, 2024, or 2023.

Revenue recognition policies for contracts with performance obligations are described below:

*Special events revenue.* Performance obligations related to special events revenue are satisfied over time as the event occurs. Control is considered transferred to the attendee throughout the event, and revenue is recognized over the course of the event.

*Membership dues.* Membership dues are considered exchange transactions when they provide members with tangible benefits. Control transfers over time, and revenue is recognized ratably over the membership period.

*Program fees.* For performance obligations related to program fees, control transfers to the attendee over time. Revenue is recognized over the duration of the program.

The Association does not have significant variable consideration, financing components, or refund liabilities associated with its contracts. If a program or event is canceled, the Association may provide refunds or credits, which are accounted for in the period in which the refund obligation arises.

***Contributions***

Contributions are recognized when received. All contributions are reported as increases in net assets without donor restrictions, unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises to give, if any, with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore, are reported as restricted until the payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

***Accounts Receivable***

Accounts receivable consist of predominantly sponsorships. Accounts receivable that are expected to be collected in less than one year are reported at net realizable value. The allowance for uncollectible accounts receivable, if any, is determined based on management's evaluation of the collectability of individual promises.

The Association continuously evaluates accounts receivable and determined that no allowance for credit losses was necessary for the years ended June 30, 2024, and 2023. Accounts receivable deemed uncollectible are written off, and any subsequent recoveries are recognized when received.



**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Grant Revenues***

Grant revenues are recognized when the qualifying costs are incurred for cost-reimbursement grants or contracts or when a unit of service is provided for performance grants. Grant revenues from governmental agencies are subject to independent audit for grant awards and review by grantor agencies which could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds. Based on prior experience, the Association's management believes that costs ultimately disallowed, if any, would not materially affect the financial position of the Association.

***Donated Goods and Services***

Donated services are recognized in the financial statements at fair value if they either create or enhance non-financial assets, or if they require specialized skills that the individuals providing the service possess and would otherwise be purchased if not donated. Donated goods, such as food, supplies, and equipment, are recorded at their estimated fair value on the date of donation.

Additionally, the Association benefits from significant contributions by volunteers, including Board and committee members, who provide invaluable support in advancing the Association's mission. While these services are essential, they do not meet the recognition criteria under ASC 958 and, therefore, are not reflected in the financial statements.

***Functional Allocation of Expenses***

The cost of providing the Association's programs and other activities is summarized on a functional basis in the statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited, using an allocation model that is consistently applied, as follows:

- Salaries and wages, payroll taxes, and employee benefits are allocated based on timesheet reports. Employees track time to each functional program.
- Expenses that cannot be directly identified are allocated based on time studies showing how employees incur time. That data is compiled annually to allocate costs.

Annually, or as programs are added, the basis on which costs are allocated are re-evaluated.

General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provided for the overall support and direction of the Association.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Functional Allocation of Expenses - continued***

Fundraising costs are expensed as incurred even though they may result in contributions received in future years. The Association generally does not conduct its fundraising activities in conjunction with its other activities. In isolated cases, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and general and administrative expenses in accordance with standards for accounting for costs of activities that include fundraising. As reflected on the statements of functional expenses, \$59,661 and \$71,600, respectively, of fundraising expenses during the years ended June 30, 2024, and 2023, were incurred for the direct benefit of donors during fundraising events.

	2024	2023
Program	83%	80%
Management and General	12%	13%
Fundraising	6%	7%

***Use of Estimates***

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities as of the date of the financial statements. On an ongoing basis, the Association's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Association's management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

***Cash and Cash Equivalents***

Cash equivalents include all deposits in banks and highly liquid investments with original maturity dates of less than three months. The carrying value of cash equivalents approximates fair value due to the short maturities of such financial instruments.

***Property and Equipment***

Property and equipment are reported in the statement of financial position at cost, if purchased, and at fair value at the date of donation, if donated, net of accumulated depreciation. Equipment is capitalized if it has a cost or fair value of \$500 or greater. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (generally five to seven years).

When assets are sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts. Any resulting gain or loss is reported in the statement of activities and changes in net assets. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed as incurred.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Accrued Expenses***

Accrued expenses include wages and paid time off earned but not paid by year-end.

***Deferred Revenue***

Golf, conference and membership fees received in advance are deferred and recognized in the subsequent year when earned.

***Special Events***

The direct cost of special events includes expenses for the benefit of the donors. For example, meals, facilities, and rentals are considered direct costs of special events.

***Advertising Costs***

Advertising costs are expensed as incurred and reported in the statement of functional expenses based on the nature and purpose of the advertisement. Advertising expense amounted to \$1,560 and \$2,032 for the fiscal years ended June 30, 2024, and 2023, respectively.

***Concentration of Credit Risks***

The Association manages deposit concentration risk by placing excess cash with multiple federally insured financial institutions. At times, amounts on deposit may exceed insured limits. Management has evaluated its deposit concentrations and does not believe the Association is exposed to undue risk of loss.

***Reclassifications and Presentation***

Certain amounts in the prior year's financial statements have been reclassified for comparative purposes to conform with the presentation in the current year's financial statements. These reclassifications had no effect on the net assets.

***Recent Accounting Pronouncements***

Management is unaware of any accounting standards that have been issued or proposed by the FASB or any other standards-setting bodies that are expected to have a material impact on the Associations's financial statements.

**NOTE 2 - LIQUIDITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2024, and 2023, are as follows:

	2024	2023
Cash and cash equivalents	\$ 620,073	\$ 776,965
Accounts receivable	27,238	36,595
Financial assets available to meet general expenditures within one year	<u>\$ 647,311</u>	<u>\$ 813,560</u>

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 3 - NET ASSETS WITH DONOR RESTRICTIONS**

For the years ended June 30, 2024, and 2023, the Association received \$7,100 and \$5,575, respectively, in contributions with donor restrictions. These funds were used for their intended purpose during the same year and were fully released from restriction. As of June 30, 2024, and 2023, the Association had no remaining donor-restricted net assets.

**NOTE 4 - PROPERTY AND EQUIPMENT, NET**

Net property and equipment consisted of the following for the fiscal years ended June 30:

	2024	2023
Property and equipment, at cost	\$ 35,442	\$ 34,870
Less accumulated depreciation	(26,175)	(26,876)
Property and equipment, net	<u>\$ 9,267</u>	<u>\$ 7,994</u>

For purposes of fair value measurements, net book value is deemed representative of fair value.

**NOTE 5 - LEASES**

Effective July 1, 2022, the Association adopted FASB ASC 842, *Leases*. The Association determined that an arrangement contains a lease at inception based on whether the Association has the right to control the asset during the contract period and other facts and circumstances. The Association elected the package of practical expedients permitted under the transition provisions, which includes among other things: (1) contracts need not be reassessed to determine whether they are or contain leases; (2) all existing leases that were previously classified as operating leases continue to be classified as operating leases; (3) initial direct costs need not be reassessed.

The Association also elected the following practical expedients contained within the new guidance: (1) the Association combines all lease and non-lease components; (2) all lease payments for leases with a term of 12 months or less are expensed on a straight-line basis over the term of the lease and are not recorded on the statements of financial position.

Future minimum payments for non-cancelable operating leases for the next year subsequent to June 30, 2024, is as follows:

	Amount
2025	\$ 41,694
Less: imputed interest expense	(662)
Present value of lease liabilities	<u>\$ 41,032</u>

As of June 30, 2024, the weighted-average remaining lease term for all operating leases is approximately .75 years. The weighted-average discount rate used to measure the lease liabilities for operating leases is 3.88%. The Association has elected to use the U.S. Department of the Treasury risk-free rate as the discount rate for its operating leases, which was 3.88% as of June 30, 2024.

**Brain Injury Association of Virginia, Inc.**  
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**June 30, 2024 and 2023**

**NOTE 5 - LEASES (Continued)**

Total lease costs included in the accompanying statements of functional expenses in "Equipment leases and maintenance" and "Office Rental" for the fiscal years ended June 30, 2024, and 2023, were \$56,352 and \$41,694, respectively.

Supplemental cash flow information related to leases as of June 30, 2024, and 2023, are as follows:

	2024	2023
Cash paid for amounts included in measurement of operating lease liabilities:		
Operating cash flows related to operating leases	\$ 54,860	53,321
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ -	149,876

As of June 30, 2024, the Association's landlord holds a \$4,000 security deposit which is reported in the accompanying statements of financial position as "Other assets".

**NOTE 6 - COMMITMENTS**

To facilitate incidental and internet-based purchases, the League maintains a corporate credit card with a maximum credit line of \$120,000. This corporate credit card, which is paid in full each month, had available credit of \$119,798 and \$119,882 at June 30, 2024, and 2023, respectively.

**NOTE 7 - GRANT REVENUES**

As discussed in Note 1, the Department for Aging and Rehabilitative Services ("DARS") issues two grants to the Association for (a) Realizing Enhanced Access and Community Ties ("REACT") and (b) Brain Injury Resource Network ("BIRN").

The following schedule summarizes the grant revenues and related grant advances in the accompanying financial statements as of and for the years ended June 30, 2024, and 2023:

	2024	2023
Grant revenues:		
REACT	\$ 47,271	\$ 45,194
BIRN	615,980	577,809
VDH	84,708	83,124
Other	-	26,000
	<u>\$ 747,959</u>	<u>\$ 732,127</u>
Grant advances	<u>\$ 407</u>	<u>\$ 38,574</u>

**Brain Injury Association of Virginia, Inc.**  
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**NOTE 8 - IN-KIND CONTRIBUTIONS**

The Association recognizes in-kind contributions of goods and services that meet the criteria for recognition, recording them at their estimated fair value at the time of receipt and reporting them as a single line item, In-Kind Contributions, in the statement of activities. Donated services are recognized when they meet the criteria outlined in ASC 958, including those provided by professionally trained caregivers during the Association's annual camp program and other qualifying programs. The value of these donated services is determined based on the fair market hourly rate for each specialized service.

Donated goods and services consisted of the following for the year ended June 30, 2024:

Non-Financial Asset	Amount	Usage in Programs	Donor-imposed Restrictions	Fair-Value Method
Donated Supplies	\$ 1,963	Special Events	None	Market Rate
Donated Services	\$ 20,705	Special Events	None	Market Rate

Donated goods and services consisted of the following for the year ended June 30, 2023:

Non-Financial Asset	Amount	Usage in Programs	Donor-imposed Restrictions	Fair-Value Method
Donated Supplies	\$ 2,073	Special Events	None	Market Rate
Donated Services	\$ 15,115	Special Events	None	Market Rate

**NOTE 9 - INCOME TAXES**

As discussed in Note 1, the Association is classified as a public charity exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. The Association files Form 990, *Return of Organization Exempt from Income Tax*, on an annual basis.

As a qualifying non-profit organization, the Association has been issued a Retail Sales and Use Tax Certificate of Exemption from the Commonwealth of Virginia's Department of Taxation. This exemption enables the Association to purchase qualifying tangible personal property without being subject to Virginia sales and use tax. The Association is unable to accurately quantify the annual tax savings resulting from this exemption. The exemption was issued in June 2018 and expires in June 2025 and is expected to be renewed upon expiration.

With limited exceptions, the Association's Form 990 for each of the years ended June 30, 2021, through June 30, 2023, are open to examination by the Internal Revenue Service. In accordance with FASB ASC Topic 740, *Income Taxes*, management has evaluated the Association's tax positions and has concluded that the Association has taken no uncertain tax positions that would require adjustment to or disclosure in the accompanying financial statements.

**Brain Injury Association of Virginia, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
**June 30, 2024 and 2023**

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**NOTE 10 - CONCENTRATIONS**

At June 30, 2024, and 2023, the Association maintained cash balances on deposit with commercial banks totaling \$81,638 and \$238,502, respectively, in excess of federally insured limits. Management of the Association has evaluated this matter and does not believe the Association is exposed to undue credit risk.

**NOTE 11 - ECONOMIC DEPENDENCE**

DARS accounted for 69% and 64% of total revenues and support during the years ended June 30, 2024, and 2023, respectively. Accordingly, the Association is economically dependent on this grantor to fund future operations.

**NOTE 12 - SUBSEQUENT EVENTS**

The Association has evaluated events and transactions for potential recognition or disclosure through February 6, 2025, the date the financial statements were available to be issued. This evaluation did not identify any matters requiring adjustment to, or disclosure in, the accompanying financial statements.